



**Canadian
Manufacturers &
Exporters**

**Manufacturiers et
Exportateurs du
Canada**



Wednesday, September 30, 2015

The Honourable Gordon Wyant, Q.C.
Minister Responsible for SaskBuilds
Government of Saskatchewan
Room 355, Legislative Building
2405 Legislative Drive
Regina SK S4S 0B3

CC: Rupen Pandya, President & CEO, SaskBuilds

Re: Letter of Support – Strategic Procurement Policy

Dear Minister Wyant:

On behalf of Canadian Manufacturers & Exporters (CME) — Canada's largest and longest-standing trade and industry association — and the 40-plus chief executives comprising the Saskatchewan Manufacturing Council, I am writing today to express our support and commend the government for its progress on the development of a fair and balanced strategic procurement policy, which emphasizes the need to maximize domestic economic benefits, while respecting our current internal and international trade obligations.

Over the past several months, the government — through the leadership of Priority Saskatchewan — has actively engaged the business community, resulting in the formation of a 13-point action plan that is in direct response to the input and recommendations brought forth by industry. Thank you for the opportunity to contribute to this process in a meaningful way. We believe the full implementation of this plan will result in best value for both Saskatchewan companies as well as Saskatchewan taxpayers.

We recognize, however, there is much work left to do. That's why we remain committed to working closely with your officials to shape specific policy reflective of our unique business environment and global best practices.

This is a vital file for the future of Saskatchewan's manufacturing sector. Public procurement is a core tool to drive innovation, stimulate investment and create jobs. It is also exceedingly detailed and complex. The speed, thoroughness, and collaborative spirit demonstrated by government to-date is, quite simply, a model the rest of Canada should emulate.

Thank you again for your leadership; we look forward to continue working as a partner with you to power Saskatchewan forward.

Sincerely,

Derek Lothian
Vice President, Canadian Manufacturers & Exporters
Executive Director, Saskatchewan Manufacturing Council